

VETERANS CONTRACTING GROUP, INC.

Service-Disabled Veteran-Owned Small Business | SDVOSB | Federal Government Contractor

CAPABILITY STATEMENT

Government Sales Division

DLA DIBBS | Government Sales
Mamaroneck, NY | 914-835-0609

CORE COMPETENCIES — DLA DIBBS RESELLER DIVISION

- SDVOSB Non-Manufacturer Reseller on the DLA DIBBS platform
- NSN procurement across multiple FSCs — hardware, electrical, mechanical, and industrial supply categories
- End-to-end bid management: solicitation review, pricing, submission, award, and fulfillment
- MIL-STD-2073-1E compliant packaging and MIL-STD-129 labeling
- DD Form 250 / WAWF iRAPT invoicing and MOCAS payment processing
- Cybersecurity compliance: DFARS 252.204-7012 / NIST 800-171 (SPRS Basic Assessment on file)
- Coordination with authorized distributors and OEM reps for Tier 1 pricing and source traceability

COMPANY DATA

Legal Name: Veterans Contracting Group, Inc.
Entity Type: Corporation (New York)
Business Status: SDVOSB — CVE Verified
CAGE Code: 558V8
UEI: F2B1FMNRVJH3
Primary NAICS: 423840 / 423860 / 423990
Additional NAICS: 423610 / 423690 / 423450 / 423120
Location: Mamaroneck, NY 10543

WHY VETERANS CONTRACTING GROUP — SDVOSB ADVANTAGE

- Mandatory SDVOSB set-aside eligible: DLA routinely reserves DIBBS awards for SDVOSBs — VCG is a verified, mission-ready partner.
- Small business socioeconomic credit: primes and government buyers earn SDVOSB spend credit toward subcontracting goals.
- Lean overhead = competitive pricing: no legacy cost structure; VCG passes savings directly to the government buyer.
- Vertically capable: handles all pre-award, packaging, labeling, WAWF invoicing, and post-award administration in-house.
- Compliance infrastructure in place: SAM.gov active, SPRS Basic Assessment filed, and established MIL-SPEC packaging partnerships.

ACTIVE FEDERAL CONTRACTS & PERFORMANCE RECORD

- Fully bonded with an established surety relationship; nine-figure aggregate construction revenue across completed and active projects.
- VA Construction Prime Contractor — James J. Peters VAMC, Bronx NY: Boiler Plant Replacement (Contract No. 36C77626C0002) and ED Exterior Canopy Expansion (Project No. 526-15-112).
- VA Construction Prime Contractor — Northport VAMC: Lightning Protection Upgrade (Contract No. 36C24224C0145).
- DLA DIBBS Government Sales Division: active AMPS/VSM registration; pursuing NSN awards across hardware, electrical, and mechanical FSC categories.
- Demonstrated compliance with FAR, DFARS, Davis-Bacon Act, and VA-specific acquisition regulations.

POINTS OF CONTACT

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SDVOSB

CVE-Verified

SAM.gov Active

SPRS Assessed

DIBBS Registered

MIL-STD Packaging

WAWF / iRAPT

THE OPPORTUNITY: DLA DIBBS issues hundreds of small NSN solicitations annually — most under \$350K. Large primes hold the OEM relationships and Tier 1 pricing but lack the bandwidth and margin incentive to chase each one. VCG handles 100% of all bidding and absolves the OEM of 100% of the administrative burden — packaging, labeling, invoicing, and compliance.

- Prime earns margin on product sold through VCG — no portal work, no packaging, no invoicing, no compliance risk.
- VCG captures the SDVOSB set-aside awards DLA reserves — government gets mission-critical supply on time, in spec.
- All the prime needs: ONE dedicated sales rep with authority to approve quotes and provide Tier 1 pricing. VCG does the rest.

Traditional Prime Approach

WITHOUT VCG

Prime must staff the DIBBS portal — logins, bid tracking

Pricing desk tied up on small, low-margin NSN quotes

Packaging team must meet MIL-STD on every order

Program manager handles WAWF invoicing & DLA follow-up

Compliance risk: late delivery, defects, debarment exposure

Hundreds of sub-\$350K bids = heavy admin, thin margins

The DIBBS Process Flow

STEP-BY-STEP

STEP 1 — DLA Posts DIBBS Solicitation

DLA / GOV'T

DLA publishes an NSN RFQ on the DIBBS portal
Set-aside: SDVOSB, small business, or unrestricted
Typical award \$5K–\$350K; quote window 3–10 days

STEP 2 — VCG Reviews & Qualifies the Bid

VCG ACTS

Screens solicitation for eligibility and margin
Confirms NSN, spec, PIIN, and delivery terms
Sources from authorized distributor / OEM

STEP 3 — Prime Provides Pricing & Authorization

PRIME: 1 EMAIL

Dedicated sales rep turns the quote in under 24 hrs
Provides manufacturer cert / source traceability
No bid prep, no portal work, no paperwork

STEP 4 — VCG Submits Offer & Wins Award

VCG WINS

VCG submits a compliant bid under the set-aside
Award issued to VCG as prime contractor
VCG carries all performance risk and obligations

STEP 5 — VCG Performs, Delivers & Invoices

VCG DELIVERS

Orders product from the prime at Tier 1 price
Applies MIL-STD-2073 packaging & MIL-STD-129 labels
Delivers to depot; invoices via WAWF; pays the prime

The VCG Model

VCG HANDLES IT

VCG monitors DIBBS daily and flags matching opportunities

VCG sources and builds the quote — prime reviews in <24h

VCG's packaging partners perform all MIL-STD prep

VCG submits the WAWF invoice and pays the prime on receipt

VCG holds the contract; prime is a supplier — zero risk

Prime earns clean revenue: one PO, one payment, done